

Message Text

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PAGE 01 ACCRA 01153 140821Z

41

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 COME-00 MC-02 PM-04 CIAE-00

INR-07 NSAE-00 TRSE-00 /027 W
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R 141430Z FEB 76

FM AMEMBASSY ACCRA

TO SECSTATE WASHDC 1150

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EO 11652 NA

TAGS: BBAK, EAIR, GH, US

SUB: GLOBAL EXPORT, FT WORTH, TX CLAIMS TO SUPPLY

BOEING 707'S TO GHANA

1. FEB 13 W. BERRY WATTS, WHO PRESENTED CARD INDICATING HE IS GENERAL MANAGER, GLOBAL EXPORT, P.O. BOX 17613 (NO STREET ADDRESS), FT. WORTH, TX 76102, TEL (817) 531-1106, VISITED EMBASSY WITH GHANAIAAN WHO PRESENTED SIMILARLY-DESIGNED CARD CARRYING NAME S.M. AL-HASSAN, ADMINISTRATIVE MANAGER, GOLOBAL ELECTRONICS (GHANA) LTD., P.O. BOX 5517 (FORMERLY 2062), ACCRA. WATTS SAID HIS FIRM HAD BEEN ACTIVE IN GHANA SINCE LATE 1974, GLOBAL ELECTRONICS WAS ITS AGENT, AND WOULD SOONE BE JOINT VENTURE PARTNER.

2. WATTS WAS VAGUE ON HIS BUSINESS INTERESTS, STATING HE EXPORTED "ELECTRONIC TESTING EQUIPMENT" TO GHANA FOR ASSEMBLY AND BOTH LOCAL USE AND EXPORT, AS WELL AS A VARIETY OF OTHER COMMODITIES. ALSO CLAIMED HE HAD MADE SALE OF TWO USED BOEING 707'S TO GHANAAIRWAYS "FOR DELIVERY IN 120 DAYS." WHEN ASKED ABOUT FINANCING, HE CLAIMED ITHAD BEEN ALL ARRANGED. HE KNEW WITHOUT PROMTPING THAT EXIMBANK HAD TURNED DOWN SIMILAR DEAL FOR USED 707'S OWNED BY NORTHWEST AIRLINES. WHEN PRESSED
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WATTS SAID HE UNDERSTOOD 707'S WERE FOR NEW YORK RUN, BUT CLAIMED

THAT NOT HIS BUSINESS.

3. OUR COMMERCIAL FILES LIST NEITHER FT. WORTH NOR
ACCRA FIRMS, NOR DO WE FIND A LISTING IN OUR LATEST DUN
& BRADSTREET (JAN. 1975) FOR THE FT. WORTH FIRM.

4. ACTION REQUESTED: WOULD APPRECIATE ANY INFORMATION
DEPARTMENT CAN SHED ON WATTS, GLOBAL EXPORT, OR ANY
LIKELIHOOD AIRPLANE DEAL FOR GHANA IS IN WORKS.
BLACK

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NNN

Message Attributes

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